Andrew Ang, PhD BlackRock Systematic January 2022

## BlackRock.

# Sustainable alpha: Doing well by doing good

FOR USE WITH EDHEC ONLY – NOT FOR FURTHER DISTRIBUTION

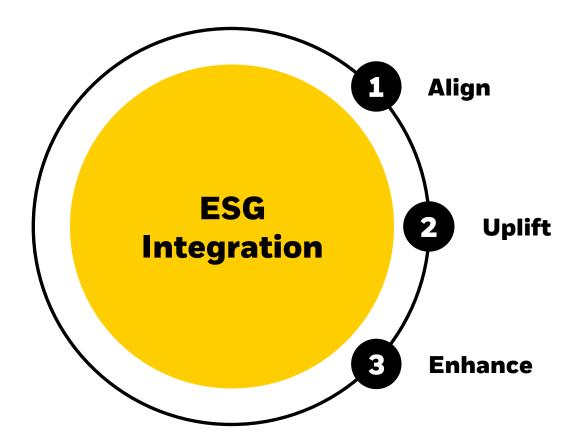
MASM0122E/S-2006000-1/46

## **ESG and style factors**

Chan, Y., K. Hogan, K. Schwaiger, and A. Ang, 2020, ESG in Factors, Journal of Portfolio Management

4ASM0122E/S-2006000-2/46

## **Integrating ESG with style factors**



Source: BlackRock, December 2021. The environmental, social and governance ("ESG") considerations discussed herein may affect an investment team's decision to invest in certain companies or industries from time to time. Results may differ from portfolios that do not apply similar ESG considerations to their investment process.

### BlackRock.

### **Factors can be ESG friendly**

**Correlations of ESG Scores and Factor Scores** 



**Low Volatility** has tended to have the highest correlation with ESG score 9%

**Quality** tends to have a positive correlation with ESG score

2%

**Momentum** tends to have near-zero correlation with ESG score

Value tends to have nearzero correlation with ESG score

3%

Size tends to have a negative correlation with ESG score

-18%

Source: BlackRock, as of November 2019. The data reported shows the relationship between factors and ESG scores using the MSCI World Index<sup>®</sup> as an investment universe. Data are representative of the average monthly cross sectional correlation between factor scores and ESG scores for January to November 2019. ESG scores are based on MSCI ESG scores. Factor scores are measured across the universe for each of five factors: Quality, Low Volatility, Momentum, Value, and Size. Higher factor scores indicate a stronger preference for a given security by a given factor. To calculate the cross sectional correlations for each month, we first take the MSCI ESG score for each security in the universe. Next, for each factor, we score the securities using an equal-weighted combination of the following measures: Low Volatility (specific risk), Quality (Gross Profitability), Momentum (Price Momentum, Analyst Revisions), Value (Cash Flow from Operations to Price, Forward Earnings Yield), and Size (log of market cap). Factor construction is proprietary to BlackRock and may differ from third parties' factor construction methodologies. Finally, we align the vectors and compute the cross sectional correlations between the ESG scores and factor scores.

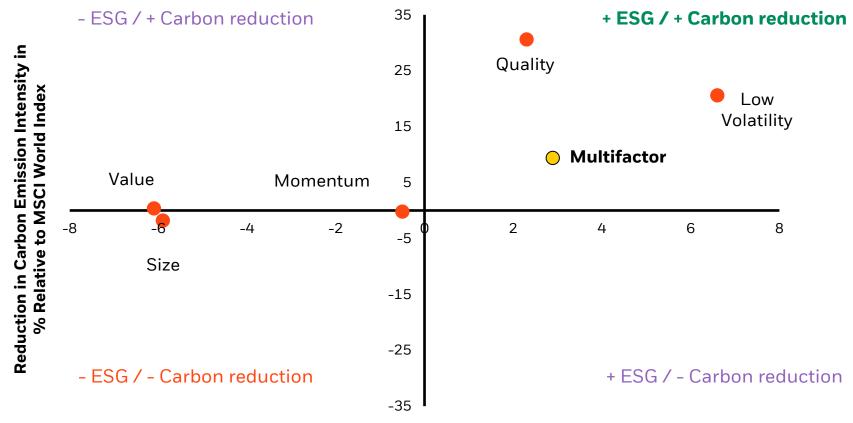
### BlackRock.

FOR USE WITH EDHEC ONLY – NOT FOR FURTHER DISTRIBUTION

MASM0122E/S-2006000-4/46

## Factors can be ESG friendly

### ESG Score and Carbon Emission Intensity of Benchmark Factor Portfolios



#### ESG Score improvement in % Relative to MSCI World Index

Source: BlackRock, May 2020. Data from Worldscope, IBES, MSCI ESG and Barra. Chan, Ying and Hogan, Ked and Schwaiger, Katharina and Ang, Andrew, ESG in Factors (January 19, 2020). Available at SSRN. The chart summarises the ESG and carbon scores of the benchmark factors relative to the MSCI World market portfolio over January 2015 to September 2019. The origin represents the market portfolio, so the ESG scores represent percentage improvements relative to the market on the x-axis and we plot percentage carbon emission reductions on the y-axis. Thus, those factors in the top right-hand quadrant represent factors that have improved ESG scores and lower carbon emissions than the market as represented by the MSCI World Index.

BlackRock.

### **ESG and Carbon Outcomes: In-Sample Information Ratios**

Comparison of Information Ratios of factor portfolios with and without a 20% ESG improvement and 40% carbon emission reduction versus benchmark:



Source: BlackRock, as at September 2019. Chart shows the impact upon the information ratio of a portfolio due to ESG optimisation. Past performance is not indicative of future results. For illustrative purposes only.

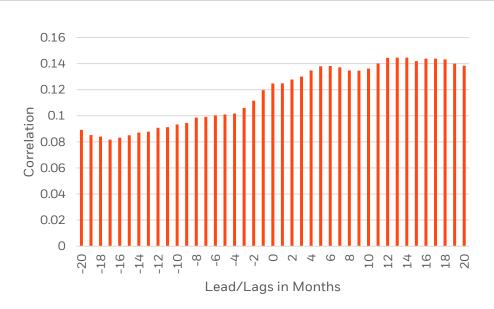
BlackRock.

## Intangible green value

BlackRock.

### **Intangible Green Value**

- Patents are often the result of R&D spending and represent intangible human capital
- R&D spending typically increases before the patent is granted, and then continues to increase after:



### **Relationship Between Patents and R&D Spending**

Source: BlackRock FBSG Research, as at September 2019. For illustrative purposes only.

BlackRock.

### Data

Global coverage of patents with a long history, dating back to at least 1980s.

| Row | publication_number | application_number | country_code | kind_code | application_kind | application_number_formatted | pct_number | family_id | title_localized.text  |
|-----|--------------------|--------------------|--------------|-----------|------------------|------------------------------|------------|-----------|---|
| 1   | AP-3114-A          | AP-201206586-A     | AP           | A         | A                | AP201206586A                 |            | 43736044  | A method of synthesiting a complex [MN(NNS)2] active against the malaria parasite plasn |
|     |                    |                    |              |           |                  |                              |            |           |   |
|     |                    |                    |              |           |                  |                              |            |           |   |
| 2   | AT-A1002174-A      | AT-1002174-A       | AT           | A         | A                | AT1002174A                   |            | 11127854  | Verfahren zur herstellung eines fachwerkartigen kuppelbaues aus beton und lehrgerust zu |
| 3   | AT-A110199-A       | AT-110199-A        | AT           | A         | A                | AT110199A                    |            | 3506622   | Umladevorrichtung   |
| 4   | AT-A110594-A       | AT-110594-A        | AT           | A         | A                | AT110594A                    |            | 3506701   | Einsatzfahrzeug mit einer beleuchtungseinrichtung                                       |
| 5   | AT-A110674-A       | AT-110674-A        | AT           | A         | A                | AT110674A                    |            | 3506712   | Axial zusammenpressbarer dichtungsring  |
|     |                    |                    |              |           |                  |                              |            |           |   |
| б   | AT-A112492-A       | AT-112492-A        | AT           | A         | A                | AT112492A                    |            | 3507111   | Vorrichtung zum vortreiben von tunnel und stollen                                       |
|     |                    |                    |              |           |                  |                              |            |           |   |
|     |                    |                    |              |           |                  |                              |            |           |   |
| 7   | AT-A11672001-A     | AT-11672001-A      | AT           | A         | A                | AT11672001A                  |            | 3686473   | Verfahren zur diagnose von nierenschädigungen im frühstadium durch messen der apoa-i    |

### Key data items:

- 1. The patent identification number
- 2. Date it was published
- 3. Date it was filed
- 4. Assignee names the company or person the patent is assigned
- 5. Citations
- 6. IPC/CPC code a classification code of the patent
- 7. Patent text in the localized language
- 8. Country it was filed

Source: BlackRock FBSG Research, as at September 2019. For illustrative purposes only.

## **Entity name matching**

One of the challenges with this data set, and many alternative data sets, is mapping entities (in this case we have both companies and individuals that published patents!) to companies.

### We have approached this by:

- Normalize names through capitalization
- Remove any company suffixes (e.g. "Corp", "Co", "Inc.")
- Converts names to "trigrams"
- Measure the occurrence of these "trigrams" (tf-idf)
- Measure a form of similarity between these occurences (cosine)
- Select the entity that has the best match with a threshold

$$idf(d,t) = \log(\frac{n}{df(d,t)}) + 1$$
$$tfidf(d,t) = tf(t) \times idf(d,t)$$
$$\cos(a,b) = \frac{ab}{\|a\| \|b\|} = \frac{\sum_{i=1}^{n} a_i b_i}{\sqrt{\sum_{i=1}^{n} (a_i)^2} \sqrt{\sum_{i=1}^{n} (b_i)^2}}$$

Source: BlackRock FBSG Research, as at September 2019. For illustrative purposes only.



### BlackRock.

## **Intangible Green Value**

Green patents not only represent important priorities for society, but highly profitable, albeit risky, opportunities:



Source: BlackRock FBSG Research, as at September 2019. For illustrative purposes only.

### BlackRock.



BlackRock.

## **Corporate Culture Quality**

Innovation Integrity Quality Respect Teamwork

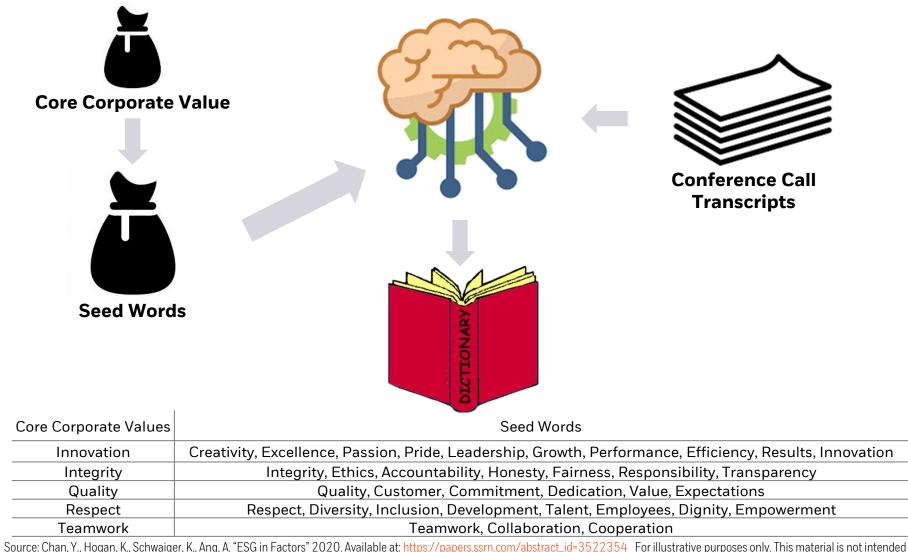
Journal of Financial Economics Sec. journal homepage: www.elsevier.com/locate/jfe The value of corporate culture CrossMark Luigi Guiso<sup>a</sup>, Paola Sapienza<sup>b</sup>, Luigi Zingales<sup>Ca</sup> \* Einsudi Institute for Economics and Finance & CEPR, Baly \* Nor thwo tern University, NBER, & CEPR, USA "University of Chicago, NBER, & CEPR, USA ARTICLE INFO ABSTRACT Article history: Received 31 March 2012 Received in revised form We study which dimensions of corporate culture are related to a firm's performance and why. We find that proclaimed values appear irrelevant. Yet, when employees perceive top managers as trustworthy and ethical a firm's performance is stronger. We then study how different governance structures impact the ability to sustain integrity as a corporate value. 31 July 2013 Accepted 6 August 2013 We find that publicly traded firms are less able to sustain it. Traditional measures of Available online 28 May 2014 corporate governance do not seem to have much of an impact. c 2014 Elsevier B.V. All rights reserved. EL classifications: Keywords: Corporate culture Integrity Going public 1 Introduction of humility, and always doing right by our clients. The culture was the secret sauce that made this place great and Resigning from Goldman Sachs, vice president Greg allowed us to earn our clients" trust for 143 years". He mith wrote in a very controversial New York Times on-edthen adds "I am sad to say that I look around today and see "Culture was always a vital part of Goldman Sachs's virtually no trace of the culture that made me love worksuccess. It revolved around teamwork, integrity, a spirit ing for this firm for many years." In his follow-up book. Greg Smith seems to blame the demise of Goldman Sachs's " We thank the Great Place to Work Institute for sharing the data with We also thank Amy Jurnes of the Course culture to its transformation from a partnership to a <sup>1</sup>We that the Gard Hart is Well Institute for damping the data sets of well as the Well Institute for during many sinds about the data and for many and ways useful as their Kirne Martin and Castinguences of any and ways and the data and Castinguences of any and ways and the data and Castinguences of Copyrate Calumper and the Ways in the Casue and Castinguences of Copyrate Calumper and the Ways in the Case and Castinguences of Copyrate Calumper and the Ways in the Case and Castinguences of the Ways in the Held Anternet, Warts and the Case and Castinguences of the Ways in the Held Anternet, Warts and the many constraints, bursted as the Held Anternet and the Ways in the Signer Constraints, bursted and the Market Shares of the Held Held Case and the Institute on the data Market Shares in the Signer Constraints, and the Market Shares and Shares Shares and Held Held Case and the Shares and Market Shares and Shares Shares and Shares and Shares and Shares Sh publicly traded company. While highly disputed by the company,1 Greg Smith's remarks raise several important questions. What consti-tutes a firm's culture? How can we measure it? Does this culture-however defined and measured-impact a firm's success? If so, why? And how can different governance structures enable or curtail the formation and preservation of a value-enhancing culture? In this paper we try to answer these questions <sup>1</sup> Despite Smith's claims, Goldman Sachs remains one of the top 100 Best Companies to Work For according to the average opinion of the employees surveyed by Great Places to Work Institute (CPTW). mennips Gita. • Corresponding author. E-mail address: Luigizing ale silichica gabooth.edu (L. Zingales). http://dx.doi.org/10.1016/j.fineco.2014.05.010 0304-405X/io 2014 Elsevier B.V. All rights reserved.

Journal of Financial Economics (17 (2015) 60-76 Contents lists available at ScienceDirect

For illustrative purposes only.

BlackRock.

## **Measuring Corporate Culture using Machine Learning**



Source: Chan, Y., Hogan, K., Schwaiger, K., Ang, A. "ESG in Factors" 2020. Available at: <u>https://papers.ssrn.com/abstract\_id=3522354</u>. For illustrative purposes only. This material is not intended to be relied upon as a forecast, research or investment advice, and is not a recommendation, offer or solicitation to buy or sell any securities or financial product or to adopt any investment strategy. The opinions expressed are as of May 2020 and may change as subsequent conditions vary.

### BlackRock.

## **Corporate Culture Quality**



Source: BlackRock FBSG Research, as at September 2019. For illustrative purposes only.

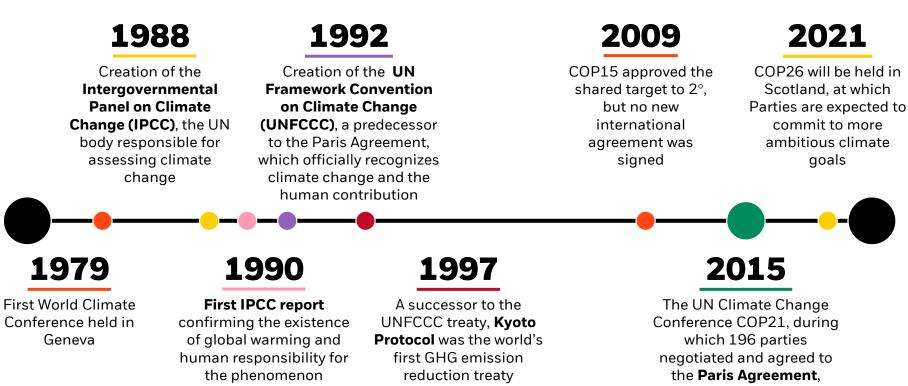
BlackRock.

## **Climate alpha**

Kazdin, J., K. Schwaiger, V.-S. Wendt, and A. Ang, 2021, Climate Alpha with Predictors Also Improving Company Efficiency, Journal of ESG and Impact Investing

MASM0122E/S-2006000-16/46

## A long time in the making



which seeks to limit the global temperature rise to well below 2° by the end of the 21st century



Source: BlackRock, December 2021. For illustrative purposes only.

## **The Paris Agreement**

### **Aims of the Paris Agreement**

### **Investment guidelines**

EU TECHNICAL EXPERT GROUP ON SUSTAINABLE FINANCE

INANCING A SUSTAINABLE

Report on

BENCHMARKS



### 2 Degrees

Limit the increase in global temperatures to **well below 2°C** above pre-industrial levels, and pursue efforts **to limit the increase to 1.5°C**.



### Adapt

Increase countries' **ability to adapt** to the adverse impacts of climate change



### **Flows**

Aim to make finance flows **consistent** with a pathway toward low GHG emissions and climate-resilient development TEG INTERIM REPORT ON CLIMATE BENCHMARKS AND BENCHMARKS' ESG DISCLOSURES June 2019



Source: The United Nations' 2015 Paris Agreement.

Source: European Commission, Institutional Investors Group on Climate Change

### BlackRock.



## Climate is imperative for the whole portfolio

Position for<br/>opportunitiesMitigate riskAlign with a net-zero<br/>future

## The opportunities and risks presented by the climate transition exist across every asset classes

Our research focuses on preparing portfolios for the climate transition, bringing a net-zero mindset to equities, nominal and inflation-linked government bonds, IG and HY credit, property, and commodities

## Tilt into the companies, countries, and commodities best prepared for the transition

Align portfolios with climate objectives, seek incremental returns, mitigate risk

## 2

### Decarbonise across asset classes

Reduce greenhouse gas emissions and commit to an ongoing annual decarbonisation, moving portfolios towards a net zero future

### Maintain broad market exposures

Avoid the worst offenders but otherwise maintain a portfolio diversified across sectors, geographies, and asset classes

Source: BlackRock, December 2021. For illustrative purposes only.

BlackRock.

**Companies with** the highest emission intensity among their peers significantly underperform.

Scope 1&2 emission intensity: A company's most recently reported or estimated scope 1 and 2 greenhouse gas (GHG) emissions (in metric tons) scaled by revenues (in million USD)

- Negative relationship between emission intensity and operating profitability
- Increasing sensitivity towards external events on climate change

Long Bottom 30%, Short Top 30%

(value-weighted)





Source: BlackRock, FBSG as at 30/06/2020. Research in this document has been produced and may be acted on by BlackRock for its own purposes. The views expressed do not constitute investment advice and are subject to change.

### BlackRock.

### A different academic view



Journal of Financial Economics Volume 142, Issue 2, November 2021, Pages 517-549



### Do investors care about carbon risk?

Patrick Bolton <sup>a, b</sup> , Marcin Kacperczyk <sup>a, b</sup>

#### Show more 🗸

+ Add to Mendeley 😪 Share 🍠 Cite

https://doi.org/10.1016/j.jfineco.2021.05.008

Get rights and content

#### Abstract

We study whether <u>carbon emissions</u> affect the cross-section of US <u>stock returns</u>. We find that stocks of firms with higher total carbon dioxide emissions (and changes in emissions) earn higher returns, controlling for size, book-to-market, and other return predictors. We cannot explain this carbon premium through differences in unexpected profitability or other known risk factors. We also find that institutional investors implement exclusionary screening based on direct emission intensity (the ratio of total emissions to sales) in a few salient industries. Overall, our results are consistent with an interpretation that investors are already demanding compensation for their exposure to carbon emission risk.

Source: BlackRock, December 2021. For illustrative purposes only.

## **Cross-Sectional Regressions with Carbon Emission**

| Intercept     | 0.0910*   | 0.0918*   | 0.0915*     |
|---------------|-----------|-----------|-------------|
| LOGS12TOT     | -0.0000   |           |             |
| S12CHG        |           | -0.0004   |             |
| S12INT        |           |           | -0.0001 *** |
| LOGSIZE       | -0.0003   | -0.0003   | -0.0004     |
| BM            | 0.0005    | 0.0005    | 0.0006      |
| LEVERAGE      | -0.0020   | -0.0020   | -0.0018     |
| ROE           | 0.0007    | 0.0007    | 0.0005      |
| MOM           | -0.0184   | -0.0180   | -0.0181     |
| INVEST_A      | -0.0227 * | -0.0225 * | -0.0215*    |
| LOGPPE        | -0.0001   | -0.0002   | 0.0000      |
| VOLAT         | 0.0319*   | 0.0320*   | 0.0315      |
| Month-Year FE | Yes       | Yes       | Yes         |
| Industry FE   | Yes       | Yes       | Yes         |
| Country FE    | Yes       | Yes       | Yes         |
| Observations  | 203,799   | 203,799   | 203,799     |
| R-squared     | 0.2297    | 0.2297    | 0.2297      |

#### Panel A: Predictive Regressions

This table summarized the results from estimating regressions of stock returns on emission measures. The sample period is January 2010 to December 2020. The dependent variable is RET. The main independent variables are log Scope 1&2 total emissions (LOGS12TOT), the year-on-year growth in Scope 1&2 emissions (S12CHG), and Scope 1&2 emission intensities (S12INT). All variables are defined in Section 1.1. We report the results of pooled OLS regression with standard errors clustered at company and year level. All regressions include month-year, industry, and country fixed effects. \*, \*\*, and \*\*\* indicate statistical significance at 10%, 5%, and 1% levels, respectively.

### BlackRock.

## **Cross-Sectional Regressions with Carbon Emission**

| Intercept     | 0.0493 ***  | 0.0484***   | 0.0483***   |
|---------------|-------------|-------------|-------------|
| LOGS12TOT     | 0.0001      |             |             |
| S12CHG        |             | -0.0002     |             |
| S12INT        |             |             | -0.0000     |
| LOGSIZE       | -0.0038 *** | -0.0038 *** | -0.0038 *** |
| BM            | 0.0070***   | 0.0071***   | 0.0071***   |
| LEVERAGE      | -0.0129 *** | -0.0129 *** | -0.0128 *** |
| ROE           | 0.0452***   | 0.0452***   | 0.0452***   |
| мом           | -0.0359     | -0.0360     | -0.0360     |
| INVEST_A      | -0.0483 *** | -0.0483 *** | -0.0479 *** |
| LOGPPE        | 0.0015***   | 0.0016***   | 0.0016***   |
| VOLAT         | 0.0379      | 0.0380      | 0.0377      |
| Month-Year FE | Yes         | Yes         | Yes         |
| Industry FE   | Yes         | Yes         | Yes         |
| Country FE    | Yes         | Yes         | Yes         |
| Observations  | 221,366     | 221,366     | 221,366     |
| R-squared     | 0.2092      | 0.2092      | 0.2092      |

Panel B: Contemporaneous Regressions

This table summarized the results from estimating regressions of stock returns on emission measures. The sample period is January 2010 to December 2020. The dependent variable is RET. The main independent variables are log Scope 1&2 total emissions (LOGS12TOT), the year-on-year growth in Scope 1&2 emissions (S12CHG), and Scope 1&2 emission intensities (S12INT). All variables are defined in Section 1.1. We report the results of pooled OLS regression with standard errors clustered at company and year level. All regressions include month-year, industry, and country fixed effects. \*, \*\*, and \*\*\* indicate statistical significance at 10%, 5%, and 1% levels, respectively.

### **Predicting Firm Efficiency with Carbon Emission Intensity**

| Independent variable | COC GROSSPROFIT |            | ROA         | TOBIN       |  |
|----------------------|-----------------|------------|-------------|-------------|--|
| Intercept            | 0.0960***       | 0.9793***  | 0.0115      | 0.9480***   |  |
| S12INT               | 0.0000          | -0.0032*** | 0.0001      | 0.0002      |  |
| LOGSIZE              | -0.0016*        | -0.0519*** | 0.0066***   | 0.1509***   |  |
| BM                   | 0.0093***       | -0.1236*** | -0.0096 *** | -0.6654 *** |  |
| LEVERAGE             | 0.0352***       | -0.3407*** | -0.0717 *** | -0.4770 *** |  |
| ROE                  | -0.0375***      | 0.3610***  | 0.1587***   | 1.2629***   |  |
| MOM                  | -0.0567**       | 0.0163     | 0.1225***   | 0.7154**    |  |
| INVEST_A             | 0.0279          | -0.2500    | 0.0846***   | 2.7981***   |  |
| LOGPPE               | 0.0011          | 0.0248***  | -0.0059 *** | -0.1428 *** |  |
| VOLAT                | 0.2121***       | 0.2131*    | -0.0843 *** | 0.0692      |  |
| Year/month FE        | Yes             | Yes        | Yes         | Yes         |  |
| Country FE           | Yes             | Yes        | Yes         | Yes         |  |
| Industry FE          | Yes             | Yes        | Yes         | Yes         |  |
| Observations         | 141,839         | 141,839    | 141,839     | 141,839     |  |
| R-squared            | 0.3316          | 0.5910     | 0.4465      | 0.5985      |  |

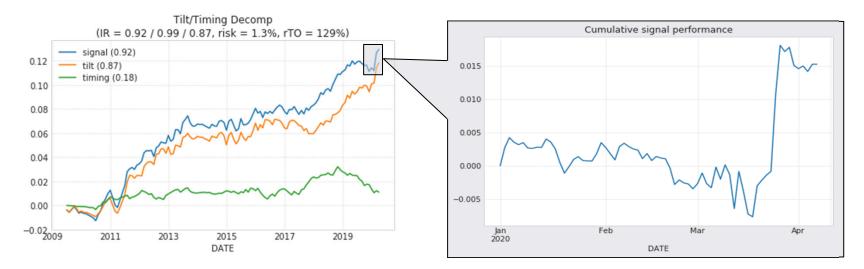
This table summarized the results from estimating regressions of firm-level financial performance measures on Scope 1&2 emission intensities (S12INT). The sample period is January 2009 to December 2020. The dependent variables are either implied cost of capital (COC), gross profitability (GROSSPROFIT), return on assets (ROA), or Tobin's Q (TOBIN). We report the results of pooled OLS regression with standard errors clustered at company and year level. All regressions include month-year, industry, and country fixed effects. \*, \*\*, and \*\*\* indicate statistical significance at 10%, 5%, and 1% levels, respectively.

### BlackRock.

## Key takeaways

### Yes, this time can be different!

- Low emission intensity reflects the **quality** of a company, i.e., higher operating performance and competitive advantages that arise from structural changes in production and processes
- Quality has historically been defensive, performing well when the macroeconomic environment has been weak. The proposed signal shows some similar crisis resistance, with good performance during the most recent market shakedown due to Covid-19



The proposed signal shows that it pays off to "go green"

Source: BlackRock, 2021. Research in this document has been produced and may be acted on by BlackRock for its own purposes. The views expressed do not constitute investment advice and are subject to change.

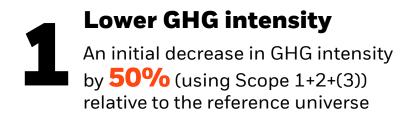
# Net zero investing

Hodges, P., H. Ren, K. Schwaiger, and A. Ang, 2021, Net Zero Investing for Multi-Asset Portfolios Seeking to Satisfy Paris Aligned Benchmark Requirements with Climate Alpha Signals, forthcoming Journal of Portfolio Management <u>https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=4005308</u>

Ang, A., J. Kilburn, K. Schwaiger, J. Snow, and V.-S. Wendt, 2021 Active Paris Aligned Equity Investing, to appear in Jurczenko, E., "Climate Investing"

MASM0122E/S-2006000-26/46

## **Decarbonisation in practice**

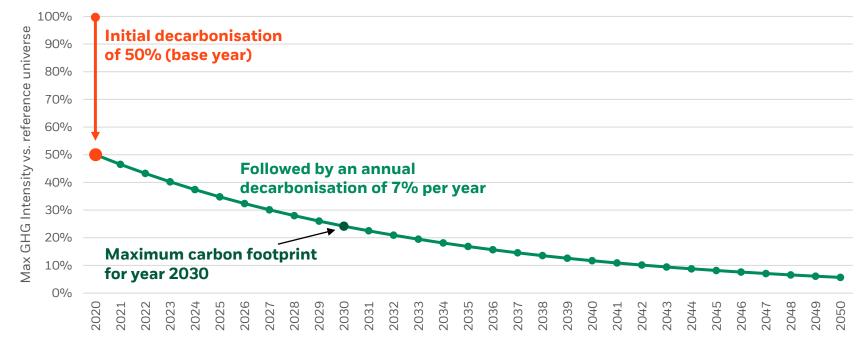


### Illustrative decarbonization path of a portfolio



### **Self-decarbonisation**

Every year after: on average, a **7%** GHG intensity reduction p.a. in line with or beyond the IPCC's 1.5° scenario with limited or no overshoot



Source: BlackRock, as of December 2021. This graph is for illustrative purposes only, meant to illustrate visually the impact to a portfolio's GHG intensity in response to an initial 50% reduction followed by an annual 7% reduction in subsequent years. We assume a starting GHG intensity equal to that of the reference universe ( $I_0 = 100\%$ ). We cut the carbon intensity by 50% in year 1 ( $I_1 = 50\%$ ), and then reduce the GHG intensity by an additional 7% each subsequent year until 2050 ( $I_t = I_{t-1}*(100\%-7\%)$ ). This decarbonization path is not representative of an actual portfolio or strategy.

### BlackRock.

## **Governed by science-based guidelines**

We leverage the EU Technical Expert Group's Paris-Aligned Benchmark guidelines to construct a transition-ready portfolio and target a net-zero outcome

| <b>Risk-oriented</b>  | <b>Opportunity-oriented</b>  |  |  |  |  |
|---|--|--|--|--|--|
| <b>Lower GHG</b><br><b>intensity</b><br>Relative decrease in<br>GHG intensity by 50%<br>(using Scope 1+2+(3)) | <b>Self-de-</b><br><b>carbonisation</b><br>At least 7% GHG<br>intensity reduction on<br>average p.a. | <b>Corporate</b><br><b>target setting</b><br>Weight increase for<br>evidence-based targets |  |  |  |
| <b>Required</b><br><b>exclusions</b><br>Baselines and climate-<br>related activities                          | <b>Exposure</b><br><b>constraints</b><br>Minimum exposure to<br>'high impact' sectors                | <b>Green-to-</b><br><b>brown share</b><br>Significant relative<br>increase (voluntary)     |  |  |  |

Source: Report on Benchmarks. EU Technical Expert Group on Sustainable Finance – Paris Aligned Benchmarks. September 2019



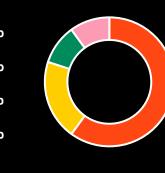
## **Paris-aligned equities: methodology**

### **Developed Large Cap**

Small Cap

**Emerging Markets** 

| Industry-adjusted ESG Scores    | 60% |
|---------------------------------|-----|
| Emissions-to-sales (Scope 1&2)  | 20% |
| Green Patents to Assets         | 10% |
| Corporate Target Setting (SBTi) | 10% |



### **Baseline, Activity**

### **50%**

Screens applied to avoid exposure to certain harmful practices and/or activities Reduction in carbon intensity relative to the investment universe

### 7%

Per annum decarbonization following the initial 50% reduction

### Zero

Underweighting of high climate impact sectors. The portfolio's NACE sector exposures must be greater than or equal to the benchmark to avoid greenwashing

### 1%

### 5%

Target active risk relative to the benchmark

## Maximum sector and/or country deviation from the benchmark

## 2%

Maximum security weight relative to the benchmark

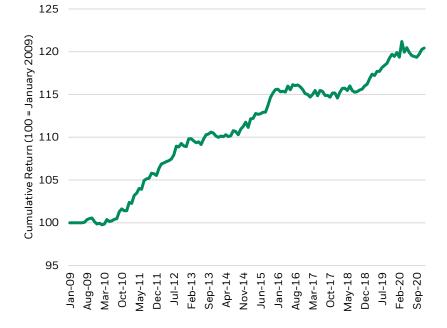
Source: BlackRock, December 2021. The environmental, social and governance ("ESG") considerations discussed herein may affect an investment team's decision to invest in certain companies or industries from time to time. Results may differ from portfolios that do not apply similar ESG considerations to their investment process.

BlackRock.

### **Incorporating climate-aware alphas**

#### **Carbon emission intensity (emissions to sales)**

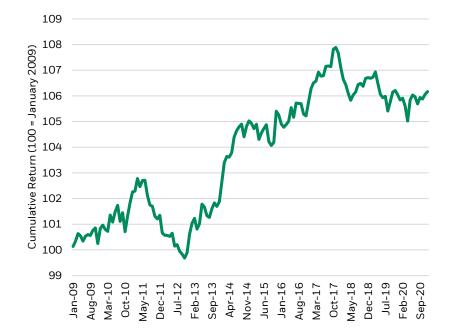
- Companies with lower carbon emission intensity tend to be characterized by higher productivity with greater operational efficiency
- We find that companies with lower carbon intensity than their peers have historically outperformed
- Our portfolio over (under) weights those companies with lower (higher) emissions intensity relative to peers



Source: BlackRock. Chart shows the performance of a hypothetical long/short global equity portfolio that goes long (short) companies with low (high) carbon intensity (measured as emissions-to-sales), controlling for industry and size exposures. Analysis period: Jan 2009 – Dec 2020.

#### **Green patents**

- Green patents foster sustainable economic growth and may signal opportunities for climate-related investments
- A higher number of green patent filings may indicate better preparedness for the transition to a green economy
- Our portfolio over (under) weights those companies with a relatively higher (lower) number of green patent filings relative to peers



Source: BlackRock. Chart shows the performance of a hypothetical long only global equity portfolio that over (under) weights companies with a high (low) number of green patent filings, controlling for industry and size exposures. Analysis period: Jan 2009 – Dec 2020.

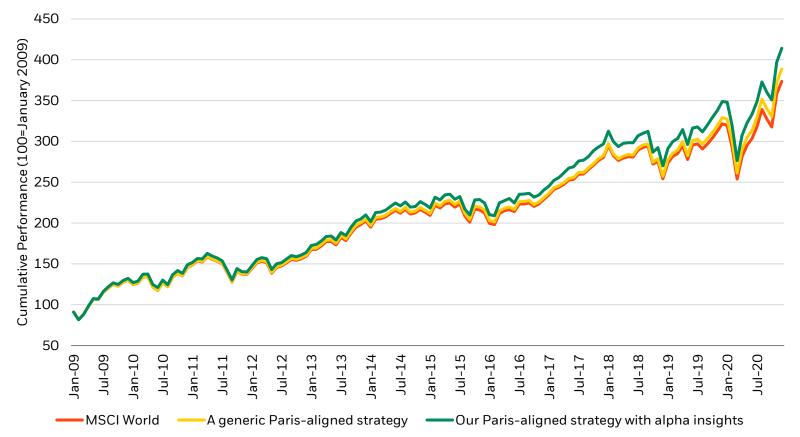
### BlackRock.

## The additivity of alpha insights



### Performance comparison: Paris-aligned portfolios with and without alpha insights

Incorporating alpha insights can provide incremental returns while maintaining alignment with the goals of the Paris Agreement



Source: MSCI, BlackRock. The "generic Paris-aligned strategy" minimizes tracking error while abiding by the exposure, sector, industry, screens, and decarbonization constraints laid out on the bottom of slide 13. "Our Paris-aligned strategy with alpha insights" abides by the same constraints but optimizes on the four alpha signals outlined at the top of page 13.

### BlackRock.

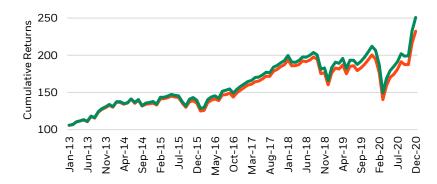


### **Bringing it all together: improved returns**

#### **Paris-aligned equities**

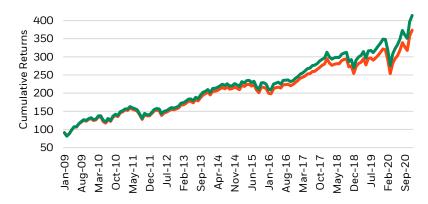
- Optimizes climate-aware alphas
  - Climate-aware alphas incorporate information on ESG scores, carbon intensity, green patents, and SBTi commitments
- Applies relevant baseline and activity exclusions
- Implements relative and self-decarbonisation targets
- Recognises exposure constraints
- The following graphs show the <u>returns</u> for the benchmark vs. the simulated Paris-aligned portfolio

#### **MSCI World Small Cap**



Performance of simulated Paris-aligned alpha-optimized long-only portfolio in MSCI World Small Cap universe, with 1% annualised tracking error target, and security, country, and industry exposure constraints.

### MSCI World



Performance of simulated Paris-aligned alpha-optimized long-only portfolio in MSCI World universe, with 1% annualised tracking error target, and security, country, and industry exposure constraints.

#### **MSCI Emerging Markets**



Performance of simulated Paris-aligned alpha-optimized long-only portfolio in MSCI EM universe, with 1% annualised tracking error target, and security, country, and industry exposure constraints.

### BlackRock.

## Focus on Corporate Target Setting: Forward Looking Indicators

Reserved

### **Science Based Targets (SBTI)**



As of November 2021, over 2000 companies have voluntarily set climate targets.

SBTI defines and promotes science-based target setting by companies:

- **Assists companies** in setting decarbonization targets that are in line with the latest climate science in order to meet the goals of the Paris Agreement
- **Provides technical assistance** and expert resources to companies who set science-based targets in line with the latest climate science
- Brings together a team of experts to provide companies with **independent assessment and validation of targets**

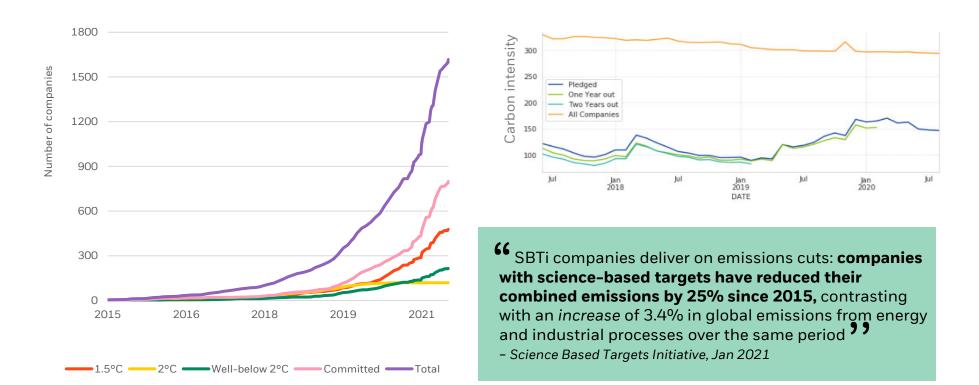
Source: BlackRock and sciencebasedtargets.org as of November 2021.



## **Analysing Science Based Targets**

The number of companies making science based targets has increased across a wide range of sectors and countries

## And firms with pledges have significantly lower carbon intensity than peers

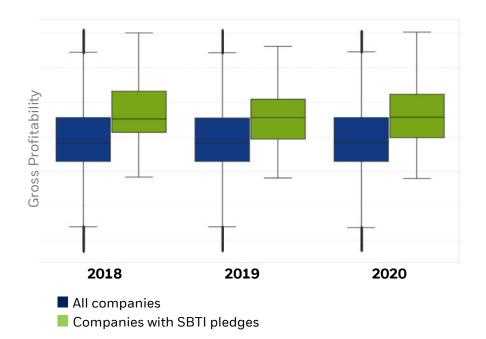


Source: BlackRock and sciencebasedtargets.org as of February July, 2021. Target Qualification can be 1.5C, 2C, WB2C (well below 2C) and Committed (not specified). Source: BlackRock and sciencebasedtargets.org as of January 2021. Demonstrates the average carbon intensity of companies one and two years following their pledges, compared to the average of all companies in the universe.

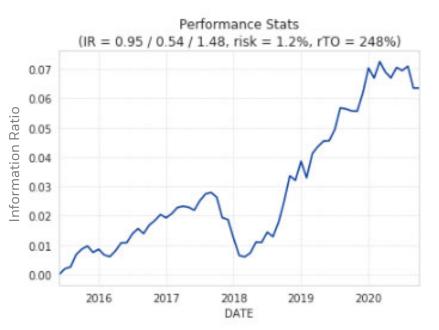
### BlackRock.

## **Analysing Science Based Targets**

### **Companies with pledges have higher levels of Gross Profitability**



## And companies with pledges have subsequently outperformed those without



Source: BlackRock as of December 2020. Simulation period from Jan 2015 – Dec 2020 based on a hypothetical long/short global equity portfolio. Companies with 1.5C, 2C and WBC get a score of 2, Committed a score of 1 and all others a score of zero. Does not reflect that actual returns of any fund or strategy. For illustrative purposes only

BlackRock.

Source: BlackRock and sciencebasedtargets.org, 2021.

## Key takeaways

### Setting targets matters!

- The rate of adoption of science-based climate commitments has doubled in 2020. We expect this
  acceleration to continue in the next two years
- SBTi companies are **quality** companies: they have higher gross profitability than their peers. Not
  only are those companies publicly disclosing their emissions and targets but they also seem to be
  more stable in financial terms
- SBTi companies have lower current carbon emission than their peers, but most importantly they
  also have lower carbon emissions into the future. Setting a goal is therefore not only a public
  display but also suggests active improvements

Source: BlackRock, 2021. Research in this document has been produced and may be acted on by BlackRock for its own purposes. The views expressed do not constitute investment advice and are subject to change.

## Net zero multi-asset investing

Hodges, P., H. Ren, K. Schwaiger, and A. Ang, 2021, Net Zero Investing for Multi-Asset Portfolios Seeking to Satisfy Paris Aligned Benchmark Requirements with Climate Alpha Signals, forthcoming Journal of Portfolio Management <u>https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=4005308</u>

Kaul, K., K. Schwaiger, M. Si, and A. Ang, 2021, Sustainable Alpha in Sovereign and Corporate Bonds, forthcoming Journal of Investment Management https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3998568

Schwaiger, K., M. Si, and J. Kilburn, 2022, Addressing Climate Change in Sovereign Bond Portfolios, BlackRock and ClimateTRACE

MASM0122E/S-2006000-37/46

## **Government Bonds**

### Methodology overview

Scope: Nominal and Inflation-linked Government Debt (DM and EM)

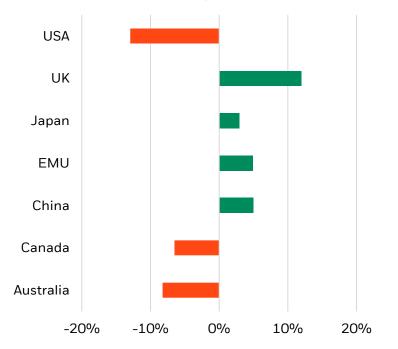
Guidelines: Institutional Investors Group on Climate Change (IGCC)

Data: Climate Change Performance Index (CCPI)<sup>1</sup>

### **Portfolio Construction:**

- 1. Start with an equal-weighted portfolio of the current investible universe
- Tilt the portfolio toward higher performing issuers relative to the benchmark, based on CCPI<sup>1</sup> data assessing GHG Emissions, Renewable Energy, Energy Use, and Climate Policy
- 3. Target an annual decarbonization
- 4. Maintain a similar duration profile
- 5. Consider an allocation to green bonds (DM)

### DM Active Bond Weights<sup>2</sup>



1. For additional detail on the Germanwatch CCPI data, please see the following slide

2. Source: BlackRock. Active weights relative to current Market Advantage weights. As of November 2021

BlackRock.

## **Additional Information on CCPI Data**

### CCPI is an independent monitoring tool which tracks countries' efforts to combat climate change

- Published annually
- Recommended data source for sovereign bonds per the IIGCC Net Zero Investment Framework.

### **Components of the CCPI**

### **GHG Emissions (40%)**

Past and current emissions intensity (measured per capita)

Current and target emissions intensity compared to a well-below-2° pathway



#### **Climate Policy (20%)**



National and international climate policy Ambition level and progress toward NDCs

Carbon pricing, decarbonization of state owned enterprise, subsidies to encourage the transition to fossil fuels

### **Renewable Energy (20%)**

Current share of renewable energy sources and current share compared to a well-below-2° pathway

Share of renewable energy under development and renewable energy targets compared to a well-below-2° pathway

### Energy Use (20%)

Past and current energy use per capita

Current and target energy use per capita compared to a well-below-2° pathway



Source: Germanwatch CCPI Background and Methodology



### **Climate TRACE**

С L I M A T E Т R A C E

CLIMATE TRACE

## Radical Transparency

FOR GLOBAL EMISSIONS

ACROSS COUNTRIES, SECTORS, AND INDUSTRIES

EXPLORE INVENTORY >>

Data sources. Top 20 Polluters 2015 – 2020

Source: climatetrace.org, 2021.

BlackRock.

## The Climate Change Performance Index (CCPI)

### CCPI is an independent monitoring tool which tracks countries' efforts to combat climate change

- Published annually
- Recommended data source for sovereign bonds per the IIGCC Net Zero Investment Framework.

### **Components of the CCPI**

### **GHG Emissions (40%)**

Past and current emissions intensity (measured per capita)

Current and target emissions intensity compared to a well-below-2° pathway



#### **Climate Policy (20%)**



National and international climate policy Ambition level and progress toward NDCs

Carbon pricing, decarbonization of state owned enterprise, subsidies to encourage the transition to fossil fuels

Source: Germanwatch CCPI Background and Methodology, 2021

### **Renewable Energy (20%)**

Current share of renewable energy sources and current share compared to a well-below-2° pathway

Share of renewable energy under development and renewable energy targets compared to a well-below-2° pathway

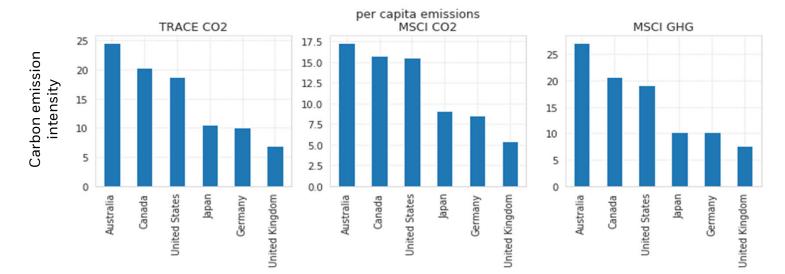
### Energy Use (20%)

Past and current energy use per capita

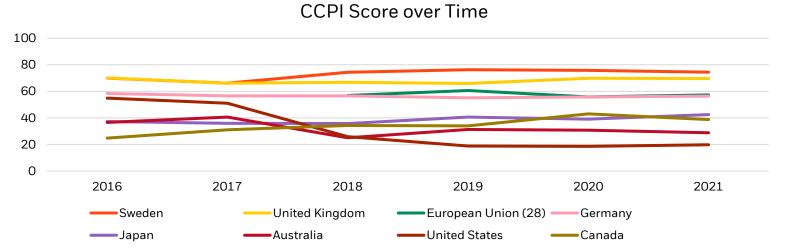
Current and target energy use per capita compared to a well-below-2° pathway



## **Climate Scores of Government Bonds**



Source: BlackRock, MSCI, climatetrace.org as of October 2021. Data shows the carbon emissions intensity for each country.

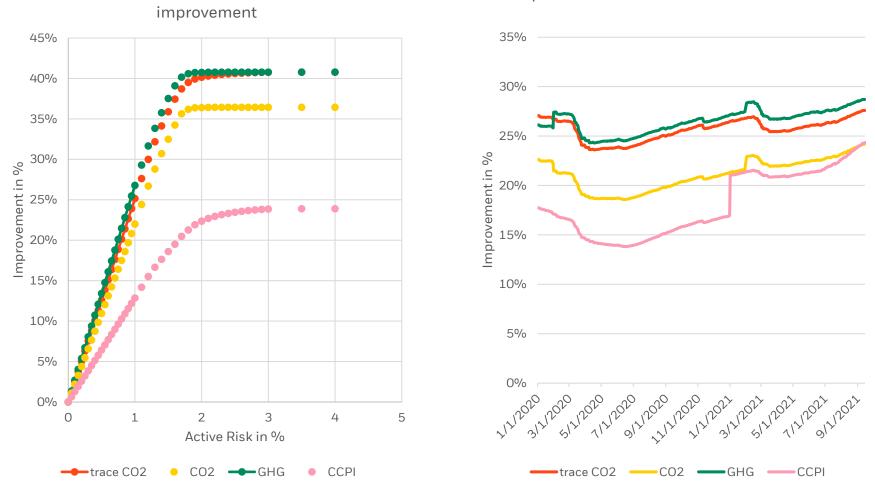


Source: BlackRock, Germanwatch as of October 2021. Data shows the CCPI score for each country over time.

| В | a | С | k | R | 0 | С | k. |
|---|---|---|---|---|---|---|----|
|---|---|---|---|---|---|---|----|

## **Trade-off between tracking error, emissions and CCPI**

Trade off between active risk and %



Improvements over time with 1% active risk

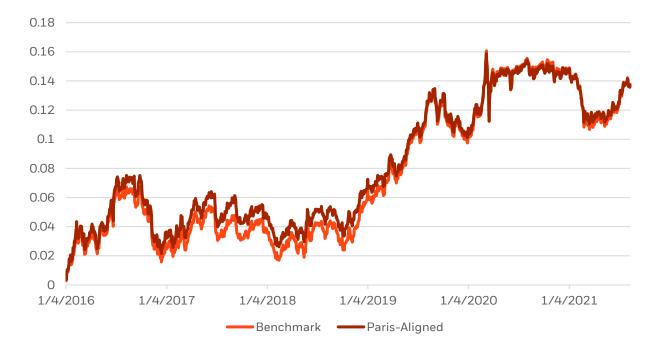
Source: BlackRock, MSCI, ccpi.org and climatetrace.org as of October 2021. Simulation based on a hypothetical sovereign bond portfolio. Does not reflect that actual returns of any fund or strategy. For illustrative purposes only

BlackRock.

## Key takeaways

### Sovereign portfolios play an important role in the transitions to a decarbonised world!

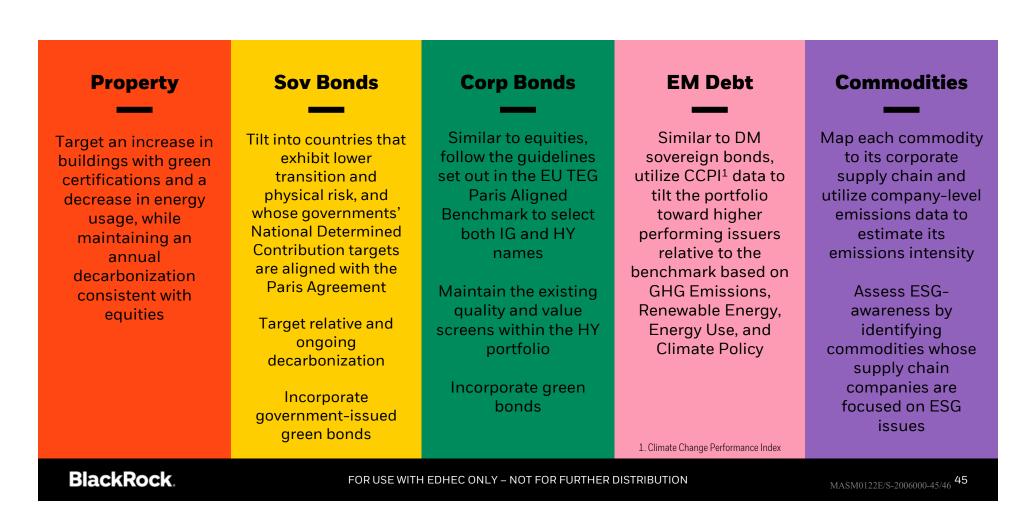
- Incorporating carbon emission reductions into a portfolio strategy enables more transparency
- More and better data to measure a country's emission profile are emerging
- Low tracking error portfolios can lead to lower emissions, better preparedness for the transition while retaining similar risk/return characteristics



Source: BlackRock, MSCI and Climate TRACE as of October 2021. Simulation period from Jan 2016 – Oct 2021 based on a hypothetical sovereign bond portfolio. Does not reflect that actual returns of any fund or strategy. For illustrative purposes only

### BlackRock.

## Achieving net zero across the whole portfolio



## **Important information**

## This material is for distribution to Professional Clients (as defined by the Financial Conduct Authority or MiFID Rules) and Qualified Investors only and should not be relied upon by any other persons.

In the UK and Non-European Economic Area (EEA) countries: this is Issued by BlackRock Investment Management (UK) Limited, authorised and regulated by the Financial Conduct Authority. Registered office: 12 Throgmorton Avenue, London, EC2N 2DL. Tel: + 44 (0)20 7743 3000. Registered in England and Wales No. 02020394. For your protection telephone calls are usually recorded. Please refer to the Financial Conduct Authority website for a list of authorised activities conducted by BlackRock.

In the European Economic Area (EEA): this is Issued by BlackRock (Netherlands) B.V. is authorised and regulated by the Netherlands Authority for the Financial Markets. Registered office Amstelplein 1, 1096 HA, Amsterdam, Tel: 020 – 549 5200, Tel: 31-20-549-5200. Trade Register No. 17068311 For your protection telephone calls are usually recorded.

For qualified investors in Switzerland: This document is marketing material. Until 31 December 2021, this document shall be exclusively made available to, and directed at, qualified investors as defined in the Swiss Collective Investment Schemes Act of 23 June 2006 ("CISA"), as amended. From 1 January 2022, this document shall be exclusively made available to, and directed at, qualified investors as defined in Article 10 (3) of the CISA of 23 June 2006, as amended, at the exclusion of qualified investors with an opting-out pursuant to Art. 5 (1) of the Swiss Federal Act on Financial Services ("FinSA"). For information on art. 8 / 9 Financial Services Act (FinSA) and on your client segmentation under art. 4 FinSA, please see the following website: <a href="https://www.blackrock.com/finsa">www.blackrock.com/finsa</a>

Any research in this document has been procured and may have been acted on by BlackRock for its own purpose. The results of such research are being made available only incidentally. The views expressed do not constitute investment or any other advice and are subject to change. They do not necessarily reflect the views of any company in the BlackRock Group or any part thereof and no assurances are made as to their accuracy.

This document is for information purposes only and does not constitute an offer or invitation to anyone to invest in any BlackRock funds and has not been prepared in connection with any such offer.

© 2022 BlackRock, Inc. All Rights reserved. BLACKROCK, BLACKROCK SOLUTIONS, iSHARES, BUILD ON BLACKROCK and SO WHAT DO I DO WITH MY MONEY are trademarks of BlackRock, Inc. or its subsidiaries in the United States and elsewhere. All other trademarks are those of their respective owners.