# Riccardo Valboni

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# **EXPERIENCE**

Present

08.2025

08.2025

09.2025— Associate Professor of Strategy

EDHEC Business School – Nice Campus, Nice, France

- Research on tax-motivated restrictions to inbound foreign investments; geography and impact of foreign direct investment; performance drivers of cross-border mergers and acquisitions; cultural distance and familiarity.
- Design, coordination, and teaching of courses in international business and strategic management.

09.2016— Assistant Professor of International Business

Utrecht School of Economics, Utrecht University, The Netherlands

- Research on tax-motivated relocations of corporate headquarters; geography and impact
  of foreign direct investment; performance drivers of cross-border mergers and
  acquisitions; restrictions to inbound foreign investments caused by national security
  concerns.
- Design, coordination, and teaching of courses in international business, mergers and acquisitions, corporate strategy, organization theory, econometrics, and research methods.
- Primary supervision of 100+ doctoral, master's, and bachelor's research projects and an equal number of secondary and support supervisions.
- Guide the review and formulation of policies in university governance bodies (e.g. Board of Examiners) responsible for shaping educational standards and faculty regulations.

01.2021— Corporate Development Consultant

08.2025 Self-employed

- Integrate evidence from strategic management, human resource management, sociology, and organizational psychology to identify and address organizational challenges, enhancing business efficiency and performance.
- Support strategic decision-making and corporate development in multinational corporations through big-data analytics based on a combination public and private information.
- Key industries include pharmaceutical, banking and finance, oil and gas.

01.2012— Research Fellow and Lecturer

Rotterdam School of Management, Erasmus University, The Netherlands

- Research on tax-motivated relocations of corporate headquarters; performance drivers of mergers and acquisitions.
- Coordination and teaching of courses in mergers and acquisitions, business planning, and research methods.
- Primary supervision of 80+ master's and bachelor's research projects, and an equal number of secondary and support supervisions.

#### 09.2009— Research Fellow and Lecturer 02.2012

Università Commerciale Luigi Bocconi, Milano, Italy

- Research on the patterns of internationalization of innovation activities (part of the European Commission's Cordis Program – grant n. 217296).
- Teaching of courses in human resource management, organization theory, microeconomics, innovation management.

#### 09.2008— Patent and Licensing Officer 09.2009

Menarini International Operations Luxembourg, Luxembourg City, Luxembourg

- Manage license agreements involving patented active pharmaceutical ingredients (API) (contract value 1-50 million euros).
- Monitor market trends influencing contractual conditions of licensed APIs.
- Review, monitor and support periodic renegotiations of license agreements with external corporate licensors.

#### **EDUCATION**

|  | 2012—<br>2019 | PhD in Strategic Management   |
|--|---------------|---|
|  |               | Rotterdam School of Management, Erasmus University, The Netherlands |
|  | 2012—<br>2012 | Postgraduate Advanced Econometrics Program                          |
|  |               | London School of Economics and Political Sciences, United Kingdom   |
|  | 2005—<br>2008 | MSc in Economics and Management of International Markets and New    |
|  |               | Technologies  |
|  |               | Università Commerciale Luigi Bocconi, Milano, Italy                 |
|  | 2002—<br>2005 | BSc in Business Administration                                      |
|  |               | Università Commerciale Luigi Bocconi, Milano, Italy                 |
|  |               |   |

# RESEARCH AND PUBLICATIONS

## PUBLISHED ARTICLES IN PEER-REVIEWED JOURNALS

- Imitation of location choices for foreign investments: The role of foreign locations' cultural tightness. Forthcoming. Journal of Management Studies. (With J. Puck, N. Braito and A. Slangen)
- Tax-motivated relocations of headquarters: The role of affinity bias among socially-responsible blockholders and CEOs. (2023) Journal of Management Studies. Winner of best paper in each track award at EIBA 2021. (With A. Slangen, A. Eerola, and T. Lindner)
- 3 Disaggregating the corporate headquarters: Investor reactions to inversion announcements by US firms. (2017) Journal of Management Studies. (With A. Slangen and M. Baaij)

#### UNDER REVIEW ARTICLES AND WORKS IN PROGRESS

- 4 How domestic acquisition experience affects cross-border acquisition performance: The role of learning transfer pressures from headquarters. With T. Reus and A. Slangen
- Understanding the role of institutions in cross-border acquisition abandonment through a New Institutional Economics lens. Winner of best paper in each track award at EIBA 2023. With V. Kunst and J. Kleinhempel
- From cultural distance to cultural friction: The role of cultural familiarity. With R. Maas

Country-level determinants of blocked FDI: The case of foreign acquisitions of critical technologies in the US. Stage: data analysis. With A. Slangen and L. Wang

# **TEACHING**

# Supervision

#### Ph.D. students (co-supervisor)

- AY 2024-2028: Luyao Wang. Promotor: Prof. A. Slangen, KU Leuven
- AY 2019-2023: Aleksi Eerola. Promotor: Prof. A. Slangen, KU Leuven

#### Master theses

- AY 2024-2025: Supervised students: 10
- AY 2023-2024: Supervised students: 12
- AY 2022-2023: Supervised students: 8
- AY 2021-2022: Supervised students: 6
- AY 2020-2021: Supervised students: 13
- AY 2019-2020: Supervised students: 10
- AY 2018-2019: Supervised students: 4
- AY 2017-2018: Supervised students: 12
- AY 2016-2017: Supervised students: 7
- AY 2015-2016: Supervised students: 1
- AY 2013-2014: Supervised students: 4

#### Bachelor's theses

- AY 2017-2018: Supervised students: 8
- AY 2016-2017: Supervised students: 4
- AY 2014-2015: Supervised students: 27
- AY 2013-2014: Supervised students: 27

# Coordinator and lecturer

# Mergers and Acquisitions (USEMMA—master's course)

- AY 2022-2023: Lecturer's evaluation: 4.5/5. Students: 122
- AY 2021-2022: Lecturer's evaluation: 4.0/5. Students: 130
- AY 2020-2021: Lecturer's evaluation: 4.1/5. Students: 107
- AY 2019-2020: Lecturer's evaluation: 4.1/5. Students: 122
- AY 2018-2019: Lecturer's evaluation: 4.4/5. Students: 91
- AY 2017-2018: Lecturer's evaluation: 4.1/5. Students: 61
- AY 2016-2017: Lecturer's evaluation: 3.9/5. Students: 58

# Coordinator and lecturer

### International Business (B-MSBECO—master's course)

- AY 2024-2025: Lecturer's evaluation: 4.4/5. Students: 35
- AY 2023-2024: Lecturer's evaluation: 4.4/5. Students: 36
- AY 2022-2023: Lecturer's evaluation: 4.3/5. Students: 39

# Coordinator and lecturer

# Trade and Multinational Business (USEMTMB-master's course)

- AY 2023-2024: Lecturer's evaluation: 4.4/5. Students: 45
- AY 2022-2023: Lecturer's evaluation: 4.4/5. Students: 54
- AY 2021-2022: Lecturer's evaluation: 4.4/5. Students: 50
- AY 2020-2021: Lecturer's evaluation: 4.3/5. Students: 58
- AY 2019-2020: Lecturer's evaluation: 4.2/5. Students: 54
- AY 2018-2019: Lecturer's evaluation: 4.4/5. Students: 54
- AY 2017-2018: Lecturer's evaluation (tutor): 4.6/5. Students: 43
- AY 2016-2017: Lecturer's evaluation (tutor): 4.6/5. Students: 32

#### Lecturer

### Multinational Firms (USEMMF—master's course)

- AY 2017-2018: Lecturer's evaluation: 4.0/5. Students: 55
- AY 2016-2017: Lecturer's evaluation: 3.8/5. Students: 32

#### Lecturer

### Empirical Economics (Econometrics) (USEMEE—master's course)

AY 2024-2025: Lecturer's evaluation (tutor): 3.7/5. Students: 368

- AY 2023-2024: Lecturer's evaluation (tutor): 3.6/5. Students: 415
- AY 2022-2023: Lecturer's evaluation (tutor): 4.1/5. Students: 321
- AY 2021-2022: Lecturer's evaluation (tutor): N.A./5. Students: 326
- AY 2020-2021: Lecturer's evaluation (tutor): 4.0/5. Students: 284
- AY 2019-2020: Lecturer's evaluation (tutor): 4.5/5. Students: 289
- AY 2018-2019: Lecturer's evaluation (tutor): 4.2/5. Students: 265
- AY 2017-2018: Lecturer's evaluation (tutor): 4.6/5. Students: 202

#### Lecturer Research Project in International Management (USEMRP-IM—master's course)

AY 2016-2017: Lecturer's evaluation: 4.0/5. Students: 32

#### Survey design and implementation (BMRMSM-B—master's course) Lecturer

AY 2015-2016: Lecturer's evaluation: 4.3/5. Students: ~50

#### Lecturer Strategic planning (BAP059—bachelor's course)

AY 2012-2013: Lecturer's evaluation: 4.1/5. Students: ~50

Teaching qualifications Basiskwalificatie Onderwijs (BKO): obtained in July, 2020

### AWARDS AND FUNDING

#### **AWARDS**

| 2023 | Best paper in each track award EIBA Conference |
|------|--|
| 2021 | Best paper in each track award EIBA Conference |
| 2021 | Nomination for AIB best paper award            |
| 2017 | U.S.E. research prize for best published paper |

#### **FUNDING**

| 2017 | U.S.E. research prize grant   |
|------|---|
| 2016 | Erasmus Trustfonds travel grant                                     |
| 2015 | Erasmus Trustfonds travel grant                                     |
| 2012 | Erasmus Research Institute of Management (ERIM) – Ph.D. scholarship |
| 2009 | European Commission's CORDIS project – research grant               |
| 2007 | European Commission's KEINS project – research grant                |

### ACADEMIC MEMBERSHIP AND PROFESSIONAL SERVICE

### ACADEMIC MEMBERSHIP

Academy of Management, member

Academy of International Business, member

Strategic Management Society, member

Southern Management Association, member

#### PROFESSIONAL SERVICE

Journal of Management Studies, reviewer

Global Strategy Journal, reviewer

Cross-Cultural and Strategic Management, reviewer

Academy of Management Conference, reviewer Academy of International Business Conference, reviewer Strategic Management Society Conference, reviewer

#### **DISSEMINATION**

#### PRESENTATIONS AT CONFERENCES AND SEMINARS

| 2023 | EIBA Conference (Lisbon, Portugal)   |
|------|--|
| 2021 | Invited Seminar at Nazarbayev U. (Nur Sultan, KZ), EIBA Conference (Madrid, Spain), AIB Conference (online), Internal Seminar at KU Leuven |
| 2020 | AIB Conference (online)  |
| 2019 | Internal Seminar at Utrecht School of Economics (U.S.E.)   |
| 2016 | AOM Conference (Anaheim, USA)  |
| 2015 | SMS Conference (Denver, USA)   |
| 2014 | AOM Conference (Vancouver, CA)   |
|      |  |

### MEDIA APPEARANCES AND INTERVIEWS

Rusland tekent eigen doodvonnis met nationalisatie van westerse bedrijven (2022) in Nos.nl, interview by R. van Lent (link)

Article: "Disaggregating the corporate headquarters: Investor reactions to inversion announcements by US firms." Featured in: Congressional Research Service (US Congress) (2019). Corporate expatriation, inversions, and mergers: Tax issues. (link)

Article: "Disaggregating the corporate headquarters: Investor reactions to inversion announcements by US firms." Featured in: The Columbia Law School Blog (2019). How U.S. Tax Inversions Affect Shareholder Wealth. (link)

#### IT SKILLS

Stata (5/5), R (4/5), Python (2/5), SAS (3/5), SPSS (5/5), VBA (4/5), MS-Office (5/5)

### **LANGUAGES**

Italian (native), English (fluent), French (intermediate), Spanish (basic)

#### REFERENCES

| Prof. Arjen H. L. Slangen        | Prof. Taco H. Reus      | Dr. Vincent Kunst            |
|----------------------------------|-------------------------|------------------------------|
| Katholieke Universiteit Leuven,  | Rotterdam School of     | Utrecht School of Economics, |
| Brussels Campus                  | Management,             | Utrecht University           |
| Warmoesberg 26                   | Erasmus University      | Kriekenpitplein, 21-22       |
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